

REYC 2020 12 YEAR FINANCIAL PLAN

	FOO 2019	Budget 2020	Forecast 1 2021	Forecast 2 2022	Forecast 3 2023	Forecast 4 2024	Forecast 5 2025	Forecast 6 2026	Forecast 7 2027	Forecast 8 2028	Forecast 9 2029	Forecast 10 2030	Forecast 11 2031	Forecast 12 2031	Notes 1
INCOME															
Main GPF															
RE Sports & Games Grant	14,000	14,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	18,000	18,000	18,000	2
Interest (Hulls Fund and Townsend Trust)	-	-	498	632	672	746	843	598	704	789	846	981	570	724	3
Membership Subs (including Chatham Branch)	13,750	15,813	15,813	15,813	15,813	15,813	17,789	17,789	17,789	17,789	17,789	19,764	19,764	19,764	4
REYC Dinner	1,810	1,080	1,800	1,080	1,800	1,080	1,800	1,080	1,800	1,080	1,800	1,080	1,800	1,080	
Blue Ensign Permits	75	75	75	75	75	75	75	75	75	75	75	75	75	75	5
Inshore															
Welfare Grant (Nuffield)		5,400		5,400		5,400		5,400		5,400		5,400	-	5,400	6
Board/Dinghy Charter Income															7
Hulls Fund															
Hulls Fund Donations (including Chatham Branch)	6,900	4,900	4,900	4,900	4,900	4,900	4,900	4,900	4,900	4,900	4,900	4,900	4,900	4,900	8
Gift Aid on Donations	1,577	650	650	650	650	650	650	650	650	650	650	650	650	650	9
10% Yacht Charter contribution	2,456	2,034	2,493	2,493	2,493	2,493	2,154	2,493	2,493	2,493	2,493	1,978	2,493	1,978	10
Income from Boat Sale		65,194					35,000					25,000			11, 12
Nuffield Trust Grant	-	25,000	10,000			10,000	25,000	10,000			10,000	25,000	10,000	-	13
H&M Trust Fund															
H&M Trust Grant	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	14
Offshore															
Ilex / Replacement Hull - Charter Income (less 10%)	5,900	-	7,080	7,080	7,080	7,080	8,603	7,080	7,080	7,080	7,080	9,396	7,080	9,396	15
Right Royal - Charter Income (less 10%)	5,800	7,565	6,090	6,090	6,090	6,090	-	6,090	6,090	6,090	6,090	8,406	6,090	8,406	15
Hebe - Charter Income (less 10%)	1,900														15
Trojan - Charter Income (less 10%)	8,500	10,740	9,265	9,265	9,265	9,265	10,788	9,265	9,265	9,265	9,265	9,265	9,265	9,265	15
Sports Grant (Army Welfare)	11,355	7,242	4,000	7,242	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	16
Other Income	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	
Chatham															
Sail Trg	180														
Bank Interest			100	100	100	100	100	100	100	100	100	100	100	100	
Mooring Fees (less Membership Subs and Hulls Fund)	9,000	10,255	11,155	11,155	11,155	11,155	11,155	11,155	11,155	11,155	11,155	11,155	11,155	11,155	
Regions															
Lymington															
Total Income	87,003	173,747	93,718	84,532	83,892	94,646	142,656	96,475	85,901	86,665	96,043	135,685	99,742	94,693	

Notes:

- Forecast at constant prices.
- Request for an increase in 2019 from £14K to £16K on the basis of additional CIO governance costs (Accountancy support from Corps Treasurer) rejected by RE Sports and Entertainment Board on the basis of the presented membership evidence, perceived officer imbalance in usage and the Board's concern over the Club's 4-hull strategy. 2020 Bid for uplift also unsuccessful. Bid to be resubmitted in 2020 with evidence of Club Plan for sponsorship; if successful receipt assumed from FY 2021.
- Consolidation of accounts means all funds now held in non-interest bearing current account. Zero receipt assumed for 2019/20. Options to be reviewed in late 2019 with Corps Treasurer. For 2021 onwards have assumed income stream of 0.5% of cash balance held at the start of the financial year. It would be hoped that this can be bettered.
- Membership Subs income based on stable membership numbers as evidenced by last 5 years with no increase forecast. Last increase was applied in 2011 (+£5). New rates (a moderate uplift of £5) to be proposed at AGM in Oct 19. Uplift to income assumed from 2020 at 15% of 2018 receipt.
- Average annual receipt value over last 5 years.
- Two year windsurfing refresh plan. Supported by minor biennial grant supplied by Nuffield Trust. Submission scheduled in Dec for confirmation of allocation in Feb.
- Main Committee has recommended no charter charges for use of Club Boards and Dinghies – to be reviewed annually.
- Hulls Fund income based on stable membership numbers and 2018 level of donations.
- No claim completed in 2018 and claim for FY17/18 not yet received. Should be £910.75 for FY17/18 (covering all backdated) and £586.25 for FY18/19 plus Chatham branch at £80. Action with Hon Treasure to close out. Thereafter the forecast is based on £650 annually receipted 1-year in arrears.
- 10% of Yacht charter income is assigned annually to the Hulls fund. Charter usage and income has been broadly stable at £25K/annum for last few years. Forecast reflects yacht replacement programme on 5 year cycle.
- 2020 income based on sale of Ilex and Hebe iaw Hulls Strategy Paper recommendation. Income of £35,330 and £29,864 respectively is based on the current market valuation of hulls (provided by X Yacht and Neil Thompson Boats) and is as reflected in Asset Register and Club BS fixed asset values. Value shown is net of assumed agent sale fees (based on that paid for the 2014 sale of Ragna and agent advised).
- Presentationally the boat sale income is shown for 2025 against the sale of Right Royal (at 13 years age) and 2030 against Trojan (at 23 Years age of which 15 will have been with the REYC). The decision on future yacht sale/ purchase will be subject to Main Committee investigation and Member agreement vice the ongoing performance, residual value and suitability of individual hulls. Whilst their assessed value is currently £62,500 and £66,000 respectively, £35K and £25K has been used to more closely reflect what they may be worth at the point of sale.
- ASA Offshore Hulls Plan 2011-2022 (that administers the allocation of Nuffield Trust funds to ASYCs) has a refit grant of £10k in 2019 for Trojan, £25K in 2020 to assist with the purchase of a new hull (assumed to be Ilex replacement) and £10k in 2021 for a refit of Hebe (could equally be Right Royal). Historically the Club has benefited from a 3 in 5 cycle, covering two refit grants and a purchase grant. Whilst the ASA plan has yet to be refreshed, the forward forecast reflects this 5 year grant cycle.
- Annual income as disbursed by the Trust.
- Charter income based on historic utilisation with income uplifted to reflect revised rates. Forward forecast reflects zero income in year that hull is sold. Shown as Ilex in 2020 but this dependent on offshore review of hulls strategy. Hebe assumed to be sold in 2020 after 2019 season iaw Hulls Strategy paper. In the year that a hull is sold, 50% of 'lost' charter fee is assumed to be transferred as increased activity across the other 2 serving hulls.
- Use of the Army Welfare Sports grant has fallen into abeyance in recent years. Offshore now targeting for safety equipment refresh. Forward forecast based on biennial approach noting that this could be bettered.

2019 AGM

	FOO 2019	Budget 2020	Forecast 1 2021	Forecast 2 2022	Forecast 3 2023	Forecast 4 2024	Forecast 5 2025	Forecast 6 2026	Forecast 7 2027	Forecast 8 2028	Forecast 9 2029	Forecast 10 2030	Forecast 11 2031	Forecast 12 2031	Notes
EXPENDITURE															
Main GPF															
REYC Dinner	2,483	1,500	2,500	1,500	2,500	1,500	2,500	1,500	2,500	1,500	2,500	1,500	2,500	1,500	17
Lymington Meet	225	300	300	300	300	300	300	300	300	300	300	300	300	300	
Ilex Trophy	350	350	350	350	350	350	350	350	350	350	350	350	350	350	18
Insurance	5,400	1,900	1,900	1,900	1,900	1,900	1,900	1,900	1,900	1,900	1,900	1,900	1,900	1,900	19
ASA Affiliation Fees	685	685	685	685	685	685	685	685	685	685	685	685	685	685	
Committee Expenses	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	
Legal Fees	600														
Trophies/Flags/Engraving	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
Year Book	1,186	1,186	1,186	1,186	1,186	1,186	1,186	1,186	1,186	1,186	1,186	1,186	1,186	1,186	
Stationary & Postage	706	700	700	700	700	700	700	700	700	700	700	700	700	700	20
Bank Charges and Accountancy Support	2,765	3,365	3,365	3,365	3,365	3,365	3,365	3,365	3,365	3,365	3,365	3,365	3,365	3,365	21
RYA and MCA Fees	248	250	250	250	250	250	250	250	250	250	250	250	250	250	
Website Expenses	85	565	565	565	565	565	565	565	565	565	565	565	565	565	22
Presentations	150	150	150	150	150	150	150	150	150	150	150	150	150	150	
Inshore															A
Inshore Training Events	1,100	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	
Windsurfing															
New Boards and Rigs		7,200		7,200		7,200		7,200		7,200		7,200		7,200	6
Maintenance		250	250	250	250	250	250	250	250	250	250	250	250	250	
Events		240	240	240	240	240	240	240	240	240	240	240	240	240	
Kitesurfing															
Maintenance															
Events		240	240	240	240	240	240	240	240	240	240	240	240	240	
Dinghy															
New Dinghy Purchase	24,000														23
Medway Yacht Club / 1 RSME Sail Trg (cost share)	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	30
Equipment Maintenance	500	250	250	250	250	250	250	250	250	250	250	250	250	250	
Hulls Fund															
Yacht Sale Costs		5,000					2,500					2,500			24
Hull Purchase		130,000					120,000					140,000			25
H&M Trust Fund															
Grant Disbursement	3,310	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	14
Offshore															B
Trojan - Planned Maintenance	12,419	7,106	9,474	13,989	9,612	8,800	8,800	8,800	8,800	8,800	8,800	8,800	8,800	8,800	26
Ilex / Replacement Hull - Planned Maintenance	3,883		3,200	4,408	5,677	5,800	5,800	5,800	5,800	5,800	5,800	5,800	5,800	5,800	26
Right Royal - Planned Maintenance	2,128	5,763	4,260	1,804	3,816	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	26
Hebe - Planned Maintenance	1,213														
Contingency - Reactive Maint	1,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	27
Routine Service, Maintenance & Repair	14,555	1,740	1,740	1,740	1,740	1,740	1,740	1,740	1,740	1,740	1,740	1,740	1,740	1,740	27
Certification and Inspection	1,523	3,420	3,420	3,420	3,420	3,420	3,420	3,420	3,420	3,420	3,420	3,420	3,420	3,420	27
Oilskins / Tools and Equipment	100	900	900	900	900	900	900	900	900	900	900	900	900	900	27
Lift & Cradle costs	1,560	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	27
Insurance		3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	19
Publication, Office Supplies, Cleaning Materials		800	800	800	800	800	800	800	800	800	800	800	800	800	
Bosun Expenses		1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	C
Mooring Fees	4,774	3,013	4,519	4,519	4,519	4,519	4,519	4,519	4,519	4,519	4,519	4,519	4,519	4,519	28
Race Fees	1,298	400	400	400	400	400	400	400	400	400	400	400	400	400	29
Chatham															
Mooring Maintenance (Kent Marine)	4,200	4,410	4,635	4,635	4,635	4,635	4,635	4,635	4,635	4,635	4,635	4,635	4,635	4,635	31
Crown Estates	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	31
Port of Sheerness	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	31
Peel Ports Conservancy	350	350	350	350	350	350	350	350	350	350	350	350	350	350	31
Chatham Historic Dockyard Shore Facilities	315	360	360	360	360	360	360	360	360	360	360	360	360	360	31
Moorings Manager Expenses	360	350	350	350	350	350	350	350	350	350	350	350	350	350	31
Insurance (Moorings)	600	600	600	600	600	600	600	600	600	600	600	600	600	600	
Sundry Costs	50	50	50	50	50	50	50	50	50	50	50	50	50	50	31
Mary Cup	300	325	350	350	350	350	350	350	350	350	350	350	350	351	31
Total Expenditure	100,420	202,368	66,989	76,456	69,161	75,255	191,555	75,255	69,055	75,255	69,055	217,755	69,055	75,256	
Excess of Income over Expenditure	- 13,418	- 28,620	26,729	8,076	14,732	19,391	- 48,899	21,220	16,846	11,410	26,987	- 82,070	30,687	19,437	
Cash Balance (Period ending)	128,254	99,634	126,363	134,440	149,171	168,562	119,664	140,884	157,730	169,141	196,128	114,058	144,744	164,181	

Notes:

17. This assumes formal dinner on alternate years
18. Not run in 2017 or 2018. Aspiration remains to run annually.
19. Following the 2018 work to review and update Club provision against identified gaps in cover insurance payments have been split to the respective operating divisions less Inshore that remains covered by the wider Club policy.
20. Foreshortened accounting period and move of REYC Lloyds account meant that payment was not made in the 2018 accounting period. 2019 payment will redress this. Thereafter assumed at £700 per annum.
21. Accountancy support from the Corps HQ is to be provided initially on the basis of 7.5 hrs/month at £20/hr - total £1,800/annum; Audit costs with Crest and Reid, the Corps Auditors, based on comparable accounts currently held by the Corps, will be approximately £1,500/annum. Bank Charges are based on historic costs at £65 per annum. Reduction of expenditure in 2019 is based on a 8 months of accountancy support.
22. Current costs provide for website hosting only. Future work is to look at a more digital approach to membership - both the RNSA and RAYC use a system that can facilitate charter yacht booking and other membership management systems. Said system also enables online payment solutions (paperless direct debit/credit/debit card) for Annual subscriptions and dues alongside charter and event payment. An initial approach has offered that the cost of such a system (if adopted) would be circa 10p per member per month. Forward forecast from 2020 reflects this level of service. Main Committee investigation to continue through 2019.
- A. Inshore forward forecast updated with RC(I) proposal following Jul 19 Fin Sub Ctte. Overall expenditure remains as per previous forecasts but with kite surfing, windsurfing and dinghy activity and associated maintenance provision broken out.
23. Intent to purchase 2 x New Laser 2000 with full rigging, toe straps and ropes, incl 1 sets of training sails (£9980), 1 set of racing sails (£595), Breathable Top Cover (£248), Rudder Bag (£39), Launching Trolley (£455), Combi Road Trailer Base (£745), Road Lighting Board (£40)
24. Yacht sale cost to cover the preparation of a hull for sale. £2,500 assumed per hull vice that paid for Ragna in advance of marketing and sale. This cost is in addition to any Agent sale fees that are captured in the assumed receipt value under income.
25. Five year figure represents what the Club **may** be able to spend on a new hull purchase whilst retaining a suitable cash reserve and facilitating all other annual activity.
- B. Offshore forward forecast updated with RC(O) proposal following Jul 19 Fin Sub Ctte. Overall expenditure remains as per previous forecasts but with activity represented in more detail.
26. First five years based on RC(O) forward maintenance plan that includes for a periodic sail loft refresh by hull. Later years set to Average annual spend of £19K apportioned notionally across 3 hulls. Assumed that Hebe maintenance ceases with sale.
27. Costs based on historic profile as per Offshore Income/Expenditure review. Historically these cost have not been separated out and have been captured as expenditure by Hull.
- C. Bosun Expenses include for Bosun Maintenance Training on at £750 per annum. Assumption based on turnover of 1 bosun / ATI per year.
28. 2019 Mooring fees not paid in foreshortened 2018 accounting period. Looking forward one payment per year (in advance) profiled. Assumption that the enduring requirement will reduce to three moorings annually with only 2 required every 5th year to coincide with hull replacement activity.
29. Fastnet Race and Beaufort Cup (Cork) on alternate years paid by Club; all other race fees paid by individuals.
30. This covers the Medway Yacht Club agreement that enables 144 man training days within an RYA affiliated scheme to introduce Phase 3 Soldiers and Young Officers to the sport. Previous years have been based on a 1/3 to 2/3 split between 1 RSME Regt and the REYC respectively. For 2019 and going forward a 50/50 split has been agreed with 2IC 1 RSME Regt. Profile provided on the assumption that the scheme will run throughout the period.
31. Costs based on historic profile as per Chatham Branch Income/Expenditure review and Jul 19 Fin Sub Ctte. Cost profile maintains the status quo of Chatham Branch operations. Moorings charges updated in 2019.